



Audio | Video | Control



NSL AND VISIONARY SOLUTIONS ANNOUNCE EXCLUSIVE DISTRIBUTION PARTNERSHIP IN NEW ZEALAND

March 6, 2018 – NSL and Visionary Solutions, Inc. are pleased to announce their exclusive distribution partnership in New Zealand, effective immediately.

For Visionary Solutions, providers of innovative, high-bandwidth video networking solutions, this partnership addresses the growing demand by AV professionals in New Zealand for the company's products. For NSL, the partnership adds AV over IP hardware to complement NSL's audio, video and control solutions from QSC, Shure, Williams Sound and Pointmaker.

Roger Wilson, Managing Director of NSL, states "this is our first partnership with a video solutions provider and we're excited for the opportunities this brings. Visionary Solutions, with our current brand offerings from Shure, QSC, Pointmaker, and Williams Sound is a great match. This enables NSL dealers to offer a complete networked audio, video and control solution utilising standard IT network protocols and standards such as AES67 and Dante."

Making this announcement even more exciting is the recent [partnership announcement](#) from Visionary Solutions and QSC. The [PacketAV™ Matrix Products](#) provide native control and audio integration for the [Q-SYS Platform](#), including a video control plug-in as well as multiple options for audio integration via native AES67, Dante or Q-SYS Media Stream Receivers.

Scott Freshman, COO of Visionary Solutions, states "this alliance with NSL is very well timed to coincide with Visionary Solutions' growth in New Zealand and the APAC region overall. As we've experienced an explosive growth in demand from users in the region, NSL is the ideal partner for us to work together in creating brand awareness, as well as providing after-sales support. We're looking forward to a long and mutually successful relationship."

About NSL

NSL specialise in professional audio and commercial audio, video and control system solutions.

We exclusively distribute globally trusted brands recognised as leaders of innovation, quality, reliability and longevity.

We work with retailers, wholesalers, system integrators and consultants nationwide, providing consultation, integrator and operator training, and in-house design, sales and service support.

NSL is proudly 100% New Zealand owned and operated. All staff, offices and warehousing are based in New Zealand.

For more information, please visit www.nsl.co.nz

About Visionary Solutions

Founded in 1995, Visionary Solutions, Inc. manufactures Audio and Video Internet Protocol (AV over IP) equipment that provides real-time transport of audio and video over IP networks. With SD, HD and 4K encoders that support the latest technology standards, such as Dante™, H.264, and JPEG2000, Visionary's modular solutions are recognised around the world for their outstanding value, performance, flexibility, and quality. With a company-wide focus on customer satisfaction through collaboration and hands-on support, Visionary is a trusted partner for high-quality AV over IP solutions for enterprise, education, healthcare, government, professional A/V, cable, broadband, and broadcast applications.

For more information, please visit <http://www.vsicam.com/>